

August 8, 2014

To Property Managers and Owners:

As general manager of Solera Oak Greens Association in Beaumont, California, I facilitated the initial fertigation trial with Soil Technology in January 2013. The Board of Directors agreed to install three systems to evaluate their performance and as it pertains to landscape beautification and water conservation. After 7 months of fertigation service we observed an increase in plant vigor and 25 percent water savings on a test plot area. One of the areas where fertigation was installed on Snowberry Drive had been performing poorly for some time and was scheduled for a major plant renovation project. Soil Technology's fertility program rejuvenated all the plant material, saving our HOA 10's of thousands of dollars.

A fourth system was installed around the Club House shortly thereafter. All the landscape material is thriving and looking better than it ever has. This led to an approved proposal for a full evaluation and budget to convert our entire common area landscape to fertigation. With many HOA maintenance priorities and irrigation design renovations in the works, the Board decided to hold off on an HOA wide fertigation program and decided to install systems in phases as maintenance and irrigation design requirements dictated.

That was before the *California drought* issues were front page. With the water district now requiring conservation measures to be in place, we contacted Soil Technology and asked for a current bid to reduce our water usage on 18 acres of turf growing under the Edison power lines. The Return on Investment along with their innovative polymer technology was so appealing that we asked Soil Technology to review their bid and focus on water savings. The Board of Directors has approved not only the 18 acres of turf but also all remaining common area landscape for our HOA. The water savings and return on investment is so attractive that I recommend Soil Technology to everyone in the HOA landscape maintenance industry or those desiring water conservation programs or assistance.

Sincerely,



Christine Rodgers, CCAM® AMS®
General Manager